



# Asset Management in transition environments

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Oliver D. Förster is a well-renowned German Asset Management expert – he founded meliorate, elected as “leading energy management consultancy”



*„My vision is to establish professional Asset Management organisations as core of modern energy infrastructure.“*

Oliver D Förster, meliorate

- Born 1972 in Germany
- >20 years of experience in energy infrastructure management
- Multitude of speeches and lecture in Asset Management
- Founder and CEO of meliorate – Germany-based infrastructure management consultancy and think tank
- Member of the Board The Institute of Asset Management (IAM)
- References with a multitude of international energy companies

**meliorate**  
THE INFRASTRUCTURE CONSULTANTS





In a complex world the utilisation of individual experience and creativity is key for fast and effective decisions

**ENGINEER**

How shall I allocate the spare capacity of our new transformers to be installed?

**OPERATOR**

How shall I assign a value to this transformer's condition in visual inspection?

**IT-STRATEGIST**

Which GIS application fits our IT-landscape the best?

**CONTRACTOR**

How shall we re-schedule maintenance tasks in case of deceleration?

How does the concept of Asset Management help to align decisions in complex organisations?



Asset Management is THE art to focus all intelligence, creativity and corporate energy realising value out of assets – standardised by ISO 55'000

ASSET  
MANAGEMENT

Asset Management is the co-ordinated activity of an organisation to realise value from assets.

(ISO 55'000)

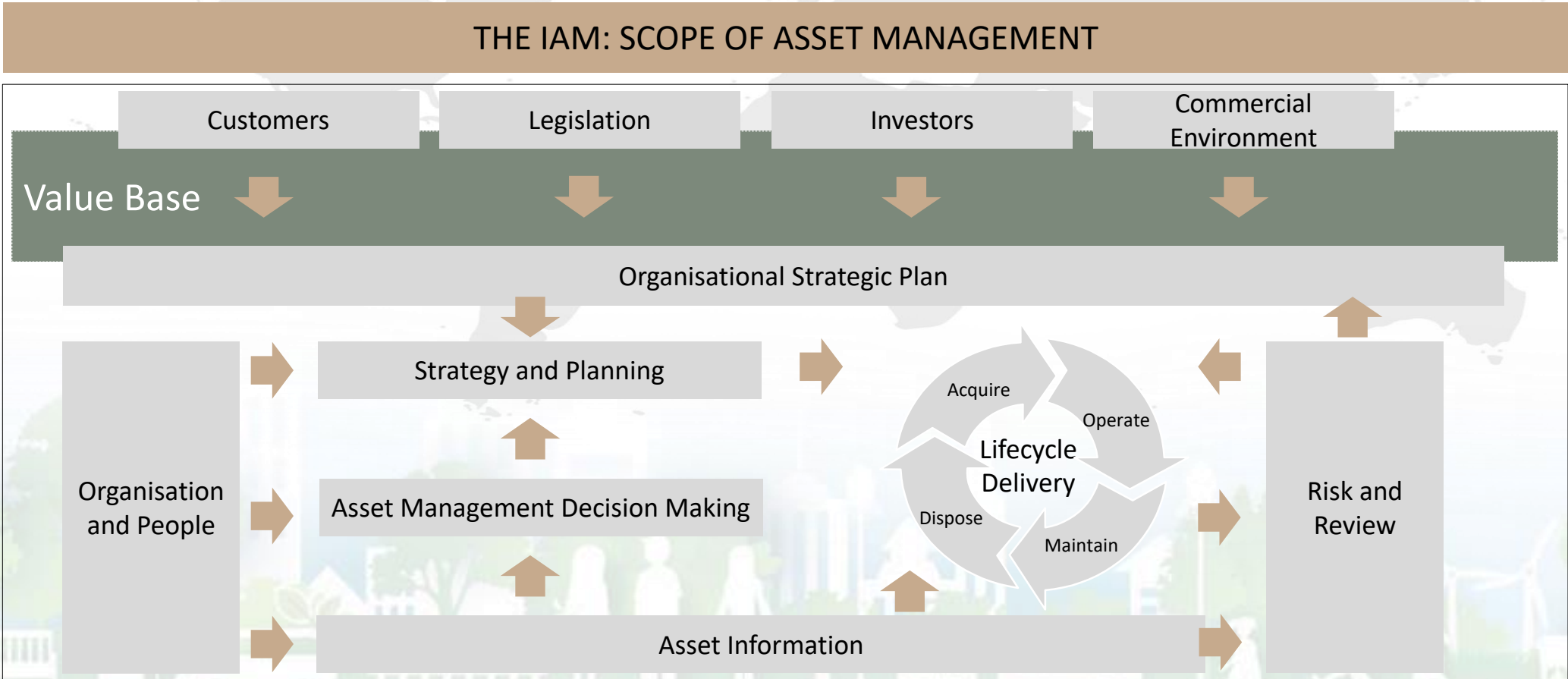
ASSET

An Asset is an item thing or entity that has potential or actual value to an organisation.

(ISO 55'000)



Only the co-ordination of all asset-related functions closes the gap between necessary tasks and scarce resources







Asset Management as management philosophy is more about doing the right things and less about doing things right

## ASSET MANAGEMENT IN TRANSITION ENVIRONMENTS – SEVEN HYPOTHESES

1. Necessary **tasks** in energy infrastructure will increase significantly.
2. Necessary **resources** are less and less available.
3. **Digitisation** and **automation** will definitely help – but only in the medium term.
4. Only strict (de-) **prioritisation** of tasks can help in the short term – do, don't, defer!
5. This requires the entire corporate **knowledge, experience** and **creativity** – centred, decentred, white collar, blue collar.
6. Therefore Asset Management – as a **management philosophy** – must to be THE guiding principle.
7. The Asset Management introduction is primarily about **mindset** and, secondarily, about methodologies.





# Thank You

*Please keep in touch!*  
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*Let's also connect on LinkedIn!*  
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